

## Initial Consultation: Client Homework

- 1. List of Goals (e.g. financial, career/business, personal)
- 2. List of Assets (everything you own):
  - A. Financial (e.g. bank accounts, investments, retirement accounts, etc.)
  - B. Non-financial (real estate, autos, businesses, jewelry, art, etc.)
  - C. Insurances (e.g. health, disability, LTC, life, HO, auto, professional)
- 3. List of Liabilities (list of everything you owe)
- 4. Tax returns (recent; personal & business, if business owner)
- 5. Summary of income/inflows (e.g. job/business, IRA, SS, investment, rent, trust)
- 6. Budget (annual or monthly; including irregular expenditures such as X-mas/ Hanukkah & vacations)
- 7. Legal Documents (e.g. will, living will/ health care proxy, durable power-of-attorney, trusts, divorce decrees)
- 8. Credit Reports (i.e. 3 Bureaus: Equifax, Experian, TransUnion; Free 1x/yr: <a href="https://www.AnnualCreditReport.com">www.AnnualCreditReport.com</a>)